



What do we look for?

Attitude

Attitude directly affects your income and your job satisfaction. Not only will the right attitude help you succeed as a financial professional, but it can also help you attract clientele and increase the volume of referrals you receive from them. Clients respond to those who sincerely take the time to ask questions and learn about their situations.

Independence

This is an opportunity to be in business for yourself, not by yourself. Success depends on your ability to plan and manage your own time and the willingness to accept direction.

Accountability

Your management team will provide the structure on which to base your practice, but you're responsible for your activities and how you choose to spend your time. You must be disciplined and accountable for your efforts. As the professional who can develop strategies to help clients reach financial goals and when those strategies are successful, your reward is their continued business and referrals.

Desire to Provide Solutions

You must be committed to being a problem-solver for your clients. Through extensive training and developmental programs combined with innovative and competitive products, you'll obtain the knowledge and tools you'll need to provide appropriate solutions.

Integrity

You must be guided by the principle of doing what's right for the client. It's essential that you conduct every business transaction with complete honesty and integrity.

Persistence

In an organized and focused manner, you must set goals and develop a plan-of-action to meet them. And you should be determined to do whatever it takes to succeed.

Thirst for Knowledge

Financial services is an ever changing industry, so you must be firmly committed to your career path and ongoing personal development. It's important that you continue to expand your horizons by pursuing self-development and training programs.

Self-Confidence

You must have a realistic and deep-rooted confidence in your ability to establish and meet career goals and objectives. It will ignite enthusiasm in others and contribute to your success!